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HOME OF medical technology & health care

**BADEN-WÜRTTEMBERG PAVILION
ARAB HEALTH 2021**



Arab Health 
By Informa Markets

21 – 24 JUNE 2021 | DUBAI
WORLD TRADE CENTER
HALL ZA'ABEEL Z3 | BOOTH Z3. E19



Baden-Württemberg

Where ideas work.

BADEN-WÜRTTEMBERG: successful, innovative, cosmopolitan

Baden-Württemberg is Europe's premier innovation region. Scarcely any other region in Europe has closer economic ties to its neighbours as well as to the world's growth regions. Foreign trade figures give a very clear indication of how deeply integrated our state is in the global economy. In 2020, Baden-Württemberg exported goods to the value of approximately EUR 190 billion. This is a record figure despite the impact of the coronavirus pandemic on global trade.

At the same time, demand from Baden-Württemberg contributes to growth and employment globally, with imports to the state reaching a high level of roughly EUR 174 billion in 2020. Domestic industry in particular is a reliable purchaser of products from abroad.

The companies in Baden-Württemberg make a decisive contribution to the creation of global value chains. They are often pioneers in new technologies and global trends. Within this, they are also focusing more and more on the globally agreed objectives of Agenda 2030. This makes them sought-after partners and investors on a global scale. With forward-looking products and

investments in innovative and sustainable manufacturing technologies, they are also some of the world's most attractive employers.

But it's not just the large companies like Daimler, Porsche, Bosch or SAP that feature among Baden-Württemberg's global players. Many of our small and medium-sized enterprises and hidden champions have also had active and very successful global operations for a long time now. In fact, they are often global market leaders in their industry. The only way to prevail in the face of international competition is with new ideas and a high degree of willingness to innovate. Nowhere in Europe is there more state and private-sector investment in research and development than in Baden-Württemberg.

As a strong partner, the Ministry of Economic Affairs of the State of Baden-Württemberg has numerous funding concepts in place to support the companies and their initiatives. These include funding for research or cluster initiatives, whether for technology transfer or for new global trends such as digitalisation and the transition to a modern and resource-efficient economy.

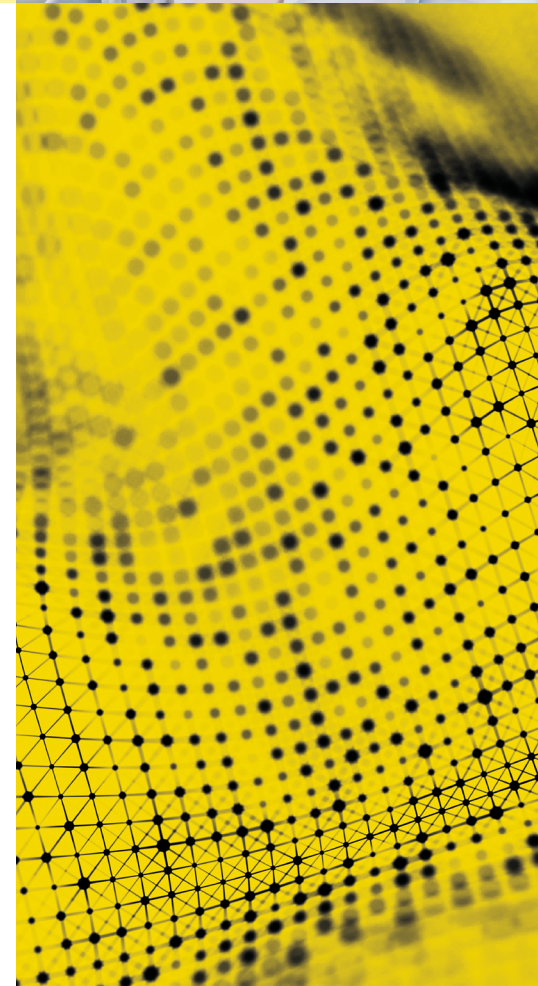
Dr. Nicole Hoffmeister-Kraut MdL ►



In this way, we aim to progress innovations and technologies of the future. We collaborate internationally and are open to new partnerships in all of these areas. In terms of foreign trade, we promote the internationalisation of small and medium-sized companies and support them in forging international links. New ideas and joint projects require collaboration between politics, business, science and the wider community. This is why Baden-Württemberg seeks to engage with its partners and stakeholders in a proactive manner. As you can see from this event and from the brochure, we are also doing this in your state and in your region.

Dr. Nicole Hoffmeister-Kraut MdL

Minister of Economic Affairs, Labour and Tourism
of the State of Baden-Württemberg



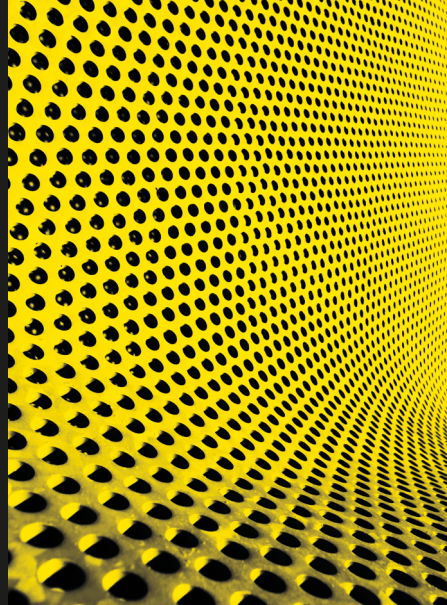
THE GERMAN SOUTHWEST: Where ideas work.

Baden-Württemberg (BW) is one of the most important economic centres in Europe and one of the leading investment locations on the continent. Our state is situated in the German Southwest and stands out due to its high productivity and innovativeness. Over 100 excellent non-university research institutions ensure a continuous contribution to cutting-edge technology. About 70 universities create an attractive higher education system.

Alongside the industrial giants, for instance Daimler, Bosch, Porsche and SAP, thousands of small and medium-sized companies drive our economy. Baden-Württemberg enjoys an outstanding reputation and occupies leading positions in industries that traditionally typify the German Southwest, such as mechanical engineering, automotive manufacturing, the healthcare sector and information and communication technologies. As a location of the future, Baden-Württemberg is strong in artificial intelligence, Industry 4.0, lightweight construction and green technology. Our state is international, cosmopolitan and tolerant: people from 184 different countries contribute to our innovativeness and cultural charm.



More about BW as a business location:
www.bw-invest.de/en/



501

BILLION EUROS
GDP 2020
15% OF GERMANY



GERMANY'S
BIGGEST EXPORTER
among all federal states,
measured by the sum of exports.

35,748 km²

APPROX. 10% OF GERMANY



1972
SAP SOFTWARE
by SAP founders



2016
SMALLEST
MULTIARTICULATING
HAND PROSTHESIS
by Vincent Systems



HOME OF
The Black Forest
Lake Constance
Albert Einstein
Pretzels
The cuckoo clock
...



INNOVATION REGION
NO. 1 IN EUROPE

We invest 5.6% of GDP in research and development (2017) and have 123 patent applications per 100,000 inhabitants (2020).

EUROPE, GERMANY



11

MILLION
INHABITANTS
13% OF GERMANY



1895
ZEPPELIN
by F. Graf v. Zeppelin



1886
BENZ PATENT
MOTORCAR
by Carl Benz





YOUR PARTNER on the path to success

HOW DOES BADEN-WÜRTTEMBERG INTERNATIONAL SUPPORT YOU?

Baden-Württemberg International (BW_i) is the centre of competence for the internationalisation of business and science of the State of Baden-Württemberg, the German Southwest. We offer a wide range of services for foreign companies, clusters and networks as well as universities and research institutions that are interested in the Baden-Württemberg region. BW_i is your first point of contact if you are looking for the perfect site or investment object or if you would like to establish business relations with Baden-Württemberg, often referred to as Germany's premier high-tech location.

WANT TO KNOW MORE?

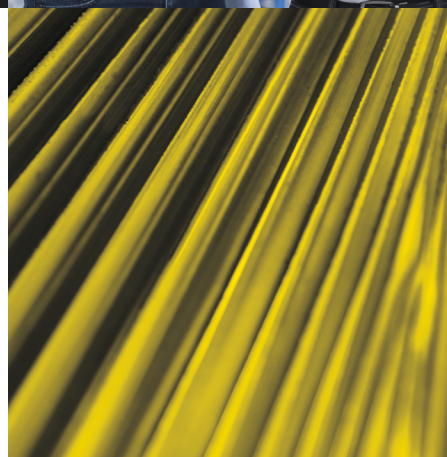
Interested in working with us? Want to know more about the work of BW_i and your opportunities? Please contact us – we'll be happy to help you.



facebook
@BadenWuerttembergInternational



LinkedIn
www.linkedin.com/company/bw-i/



Baden-Württemberg International GmbH (BW_i)

Willi-Bleicher-Str. 19
70174 Stuttgart, Germany
T +49 711 22787-0
info@bw-i.de
www.bw-i.de/en

How we support you:



ANYTHING YOU NEED TO KNOW ABOUT BW

Information on Baden-Württemberg
as a business and science location.
Information on legal and tax framework.



WE FIND THE RIGHT PARTNER FOR YOU

Identification of suitable business and
scientific partners for your company.



WE CONNECT YOU WITH OTHERS

Contacts to local companies, universities &
research institutions, gateway to all stakeholders
in the field of business promotion and development.



FIND YOUR LOCATION

Identification of potential sites
and organisation of site visits.



WE WILL BE BY YOUR SIDE

Support with administrative procedures and with
official authorisation procedures.



Find out more about us and your
opportunities in working with us:

www.bw-i.de/en/
www.bw-invest.de/en/

3H-Vision

REMOTE WORKPLACES FOR RADIOLOGY
TECHNICIANS(RT)/MEDICAL TECHNICIANS(MT)



Home office for radiology technicians/medical technicians. We as 3H-Vision GmbH would like to introduce our novel Tele-MTRA service. With our solution you can compensate bottlenecks and absences of your radiology- or medical technicians. Our IT solution, tailored to your needs, allows you to control multiple large devices from one console, regardless of location or device manufacturer. The expertise of radiology technicians can be used at several workstations.



CORE COMPETENCIES

Shadowing, Supporting, Executing, Assisting, Emerging, Teaching



COOPERATION OBJECTIVES

- In search of a cooperation partner to distribute our Tele-MTRA solution in the MENA-region.



IDEAL BUSINESS PARTNER

Looking for a distributor who has special knowledge in the radiological field.



FACTS & FIGURES

15 employees
Active in: Europe

PARTICIPANTS

Markus Herrmann
CEO

Sina Herrmann
CEO Assistant

3H-Vision GmbH

Schönbergstraße 74
72793 Pfullingen, Germany
T +49 7121 6964447
info@3h-vision.de
www.tele-mtra.de

Anton Hipp

CRANIO-MAXILLOFACIAL IMPLANTS AND INSTRUMENTS |
GENERAL INSTRUMENTS



ANTON HIPPI
Instruments & Implants

We, the company Anton Hipp, are developing and producing medical product which meet highest needs. In our production we use the newest technologies, which enables us to produce all our products – starting with the simple standard scissor up to a titanium screw in the micrometer range – here in Germany. Doing so we are still able to offer you the products at acceptable costs. High quality and an excellent service is our highest priority.



CORE COMPETENCIES

Manufacturing of titanium mini osteosynthesis-systems for CMF, hand and foot surgery, surgical instruments



COOPERATION OBJECTIVES

- Marketing
- Customer relation
- Finding new hospitals and end-users



IDEAL BUSINESS PARTNER

International dealers, surgeons and hospitals



FACTS & FIGURES

50 employees
Active worldwide
Export volume 95%

PARTICIPANTS

Gerhard Hipp
CEO

Robert Krajnc
Director Sales

Anton Hipp GmbH

Annastraße 25/1
78567 Fridingen, Germany
T +49 7463 993030
info@anton-hipp.de
www.anton-hipp.com

ASANUS

DEVELOPER/MANUFACTURER OF SURGICAL
INSTRUMENTS | CREATOR FOR HOSPITAL LOGISTICS
SOFTWARE SOLUTIONS



ASANUS was founded 1999 and means "Towards health". We develop and manufacture high-precision surgical instruments. We create automated software solutions with integration of RFID chip technology for your hospital logistics. ASANUS is regarded as the world leader in this technology. Our solutions enable you to work digitally networked with a high degree of automation and implement your processes according to industry standard 4.0.



CORE COMPETENCIES

Development/manufacturing of high-precision surgical instruments. Creation of automated software solutions with integration of RFID chip technology.



COOPERATION OBJECTIVES

- Distribution of our surgical instruments
- Maintenance and repair of our surgical instruments
- Distribution of automated logistics software



IDEAL BUSINESS PARTNER

Established distributors/importers for high-precision surgical instruments also offering maintenance and repair services.



FACTS & FIGURES

120 employees
Active worldwide
Export volume 50%

PARTICIPANTS

Mr. Armin Schorer
Founder & CEO

Mr. Dirk Hengelhaupt
Sales Manager International

ASANUS Medizintechnik GmbH

take off Gewerbepark 2
78579 Neuhausen ob Eck
(Tuttlingen), Germany
T +49 7467 9474-0
info@asanus.de
www.asanus.de

Baeramed Instrumente

HOSPITAL SUPPLIES | ORTHOPAEDIC IMPLANTS AS
PLATES,SCREWS,NAILS | SURGICAL INSTRUMENTS



We are manufacturing surgical, dental and veterinary instruments. Specialities as orthopaedic implants for osteosynthese and maxillo facia implants. We also do OEM Manufacturing for plates, screws, bone nails, intramedullary nails for childhood fractures (titanium nails elastic, ESIN). Bone drills. We are certified acc. DIN ISO 13485 and acc CE.. Looking for customers, retail partners, wholesaler.



CORE COMPETENCIES

Manufacturing of intramedullary nails for ESIN out of Titanium and implant steel. Surgical instruments, orthopaedic devices and maxillofacial implants.



COOPERATION OBJECTIVES

- Medical engineering,
- OEM Manufacturing,
- Surgical Drills, saw blades



IDEAL BUSINESS PARTNER

Looking for representatives, agents or distributors, partners for the mutual use of the distribution network



FACTS & FIGURES

14 employees
Active in: Europe, Middle East, Africa, Asia,
Central and South America, USA
Export volume 65%

PARTICIPANTS

Markus Lucke
CEO

Margit Lucke
Sales

Baeramed Instrumente GmbH

Enzianstr.1
72477 Schwenningen, Germany
T + 49 7579 1730
info@baeramed.de
www.baeramed.de

BEC

ROBOTS FOR BIOPSY | SURGICAL ASSISTANCE |
STRENGTH TRAINING | PATIENT POSITIONING



Since 2003 BEC develops robotic systems for medical technology. The "exacure" patient positioning system enables high-precision radiation treatment. With "guidoo" we provide a unique robotic assistance system for percutaneous biopsies and interventions. "Robogym" is the world's first personalized robotic training system that provides precise, guided movements with a high level of exertion as part of a highly efficient strength training.



CORE COMPETENCIES

Medical devices for human-robot cooperation.



COOPERATION OBJECTIVES

- Providing robot technology
- Joint developing



IDEAL BUSINESS PARTNER

Medical device manufacturers, University Hospitals, Distributors

CEATEC Medizintechnik

GENERAL SURGERY | NEUROSURGERY | ENT AND
RETRACTOR SYSTEMS



CEATEC is a family owned company in medical technology founded in year 1995 with a focus on high quality surgical instruments "Made in Germany". CEATEC is certified according DIN EN ISO 13485. Our core business is in field of general surgery, ENT, neurosurgery and retractor systems. The focus in development is in field of SPINE (such as "TIP-EX" and "BILLY" Laminectomy Punch) and RETRACTOR SYSTEMS (such as "MAXOP" and "MODENA" Retractor).



CORE COMPETENCIES

All kind of surgical instruments for General Surgery, ENT and Neurosurgery, Retractor Systems and customized instruments.



COOPERATION OBJECTIVES

- Customers
- Representatives and distributors
- Hospitals, surgeons and doctors



IDEAL BUSINESS PARTNER

We are looking for distributors with close contacts to doctors and OR. Experience in field of surgical instruments & retractor systems would be great.



FACTS & FIGURES

70 employees
Active in: Germany
Export volume 70%

PARTICIPANTS

Matthias Buck
Managing Director
Martin Gerlich
Managing Director

BEC GmbH

Marktstr. 191
72793 Pfullingen, Germany
T +49 7121 9307210
info@b-e-c.de
www.b-e-c.de



FACTS & FIGURES

7 employees
Active worldwide
Export volume 95%

PARTICIPANTS

Kai-Michael Unger
General Manager

CEATEC Medizintechnik GmbH

Untere Hauptstr.6
78573 Wurmlingen, Germany
T +49 7461 93480
info@ceatec.de
www.ceatec.de

DS-Technology

SURGICAL SUTURES / ORAL DRUG DELIVERY SYSTEMS

DS-Technology, 100% subsidiary of Harro Höfliger Verpackungsmaschinen GmbH, is the patent holder of 2 Devices. The XTray®, a new carrier system for surgical suture. And the XStraw®, a oral drug delivery system for multi particulates. With these 2 mature products and the associated production processes and documentation, customers are supported in getting their products to market quickly and safely.



CORE COMPETENCIES

DST accompanies customers from the process description through the market approval to licensing and the set-up of supply chains for the XTray® and XStraw® devices.



COOPERATION OBJECTIVES

- Manufacturers of surgical sutures
- Manufacturers of surgical suture needles
- Manufacturers of surgical suture thread



IDEAL BUSINESS PARTNER

Pharmaceutical companies, Suppliers of medical cannabis products, Manufacturers of surgical sutures, Manufacturers of surgical suture needles



FACTS & FIGURES

20 employees
Active in: Germany
Export volume 80%

PARTICIPANTS

Michael Fritz
Sales Manager
Thomas Hillenbrand
CEO

DS-Technology GmbH

Stormstr. 8
71364 Winnenden, Germany
T +49 7195 95780
hello@d-s.technology
www.d-s.technology

EMED

ELECTROSURGERY | ACCESSORIES

EMED offers an extensive range of electrosurgical units fully equipped with accessories. To deliver high quality products, the company based the entire design and production process on modern technologies. Our electrosurgical products vary from small devices to comprehensive electrosurgical systems. Our aim is to deliver maximum surgical precision and patient safety through our advancements in electrosurgery. For confidence in performance.



CORE COMPETENCIES

Electrosurgery and accessories, Argon, Vessel sealing – ThermoStapler®



COOPERATION OBJECTIVES

- High production quality
- Long-term relations with distributors



IDEAL BUSINESS PARTNER

In our cooperation with the suppliers we focus on mutually reliable partnership and joint development of a good reputation of EMED



FACTS & FIGURES

101 employees
Active worldwide
Export volume 75%

PARTICIPANTS

Aneta Gadowska
Product Manager
Tomasz Fedor
Export Manager

EMED

Hinter Hofen 1a
78576 Emmingen, Germany
T +48 22 455 66 62
export@emed.pl
www.emed.pl

Harro Höfliger

MEDICAL DEVICE | PHARMACEUTICAL INDUSTRY



Harro Höfliger specializes in the development of customer-oriented process and production solutions for pharmaceutical and medical applications as well as market-oriented consumer products. With a systematically structured portfolio of upscalable test machines and modules, as well as requirement-oriented technology platforms, Harro Höfliger covers all phases from the laboratory stage to high-performance production.



CORE COMPETENCIES

Surgical Sutures, Transdermal & Oral Delivery Systems, Aseptic, Inhalation, Wound & Skin Care, Ostomy & Continence Care, Medical & Pharm. Device Assembly



COOPERATION OBJECTIVES

- Get in contact with core competencies contacts



IDEAL BUSINESS PARTNER

Pharmaceutical & medical technology industry, food & consumer goods industry



FACTS & FIGURES

1500 employees
Active worldwide
Export volume 80%

PARTICIPANTS

Fadhel Belaiba
Managing Director Harro MEA
Michael Fritz
Sales Manager

Harro Höfliger
Helmholtzstrasse 4
71573 Allmersbach im Tal,
Germany
T +49 7191 5010
info@hoefliger.com
www.hoefliger.com

HomeBrace Germany

ASSISTIVE DEVICES AND INDIVIDUAL TECHNOLOGY FOR PEOPLE WITH DISABILITIES



HomeBrace Germany is on a mission to make everyday life easier. Our assistive technology gives people living with a disability new-found independence and control over a power wheelchair or their own environment. Our special control MyEcc Pupil and the environment control MyEnvi are both unique in the world and used with success by people with ALS, MS, Tetraplegia, ICP or SMA. Our solutions are thus helping people to live more independent lives



CORE COMPETENCIES

Personal advice and expert services to make life more independent, individual and proficient solutions for driving a wheelchair or environment control



COOPERATION OBJECTIVES

- We are looking for cooperations with hospitals, rehabilitation centres, medical supply stores and other experts



IDEAL BUSINESS PARTNER

Looking for customers, retail partners, wholesale partners, representatives, agents or distributors



FACTS & FIGURES

14 employees
Active worldwide
Export volume 8,9 %

PARTICIPANTS

Thomas Rosner
Managing Director

HomeBrace Germany UG
(haftungsbeschränkt)
Birkenweg 12
73660 Urbach, Germany
T +4 7181 20741-0
info@homebrace.com
www.homebrace.com

Innovations Medical

STERILCONTAINER | IMPLANTS | SURGICAL INSTRUMENTS

Innovations Medical is a family business in the fourth generation with almost 100 years of experience from the medical technology sector. Due to our long experience in the development and production of surgical instruments, implants as well as sterile containers we are able to offer our customers a comprehensive and coherent assortment of more than 6.000 different articles. We have high standards and are aware of our responsibility.



CORE COMPETENCIES

Bundled know-how due to merger of two companies, Continuous improvement of the production process



COOPERATION OBJECTIVES

- New acquisition of international dealers



IDEAL BUSINESS PARTNER

Hospitals, Distributors



FACTS & FIGURES

60 employees
Active worldwide
Export volume 40%

PARTICIPANTS

Michael Schändlinger
CEO

Jochen Kreidler
CEO

Innovations Medical GmbH

Badstraße 11
78532 Tuttlingen, Germany
T +49 7461 94442-0
info@im-vertrieb.com
www.innovations-medical.de

Kastner Praxisbedarf

OZONE | UVB | HOT

Founded in 1980, Kastner-Praxisbedarf GmbH is a pioneer in the development and commercialization of innovative autohemotherapy systems. We have the broadest product offering in the industry, including ozone, UVB, HOT, and carboxy therapy solutions. Our products include both devices and consumables. We host regular seminars for therapists and partners and provide extensive education and aftermarket services to our customers.



CORE COMPETENCIES

We offer the most comprehensive product portfolio for various forms of autohemotherapy, including medical devices and consumables.



COOPERATION OBJECTIVES

- We are always interested in establishing new business relationships with motivated partners in local markets.



IDEAL BUSINESS PARTNER

Distributors in the medical field



FACTS & FIGURES

15 employees
Active worldwide
Export volume 85%

PARTICIPANTS

Jonas Renz
CEO

Christoph Hasse
Head of Sales and Marketing

Kastner Praxisbedarf GmbH

Berliner Ring 40
76437 Rastatt, Germany
T +49 7222 53005
c.hasse@kastner-gmbh.de
www.Ozontherapie.com

Max Grundig Klinik

HEALTH CHECK-UPS | REHABILITATION | RADIOLOGY |
ACUTE TREATMENTS



Max Grundig Klinik stands for state-of-the-art technology, first-class medical care and time. Our main focus is to recognize or eliminate illnesses. Among our ultra-modern technology is the CT 128 Slice, the MRI 3.0 Tesla, an on-site laboratory, and a high-definition ultrasound. The unique location in the Black Forest and the ambiance of a top-class hotel create the ideal atmosphere for convalescence and relaxation.



CORE COMPETENCIES

Cardiology, Gastroenterology, Radiology, Orthopaedics, Rheumatology, Pneumology, Urology, Oncology, Angiology, Nephrology, Physical therapy



COOPERATION OBJECTIVES

- Offering patients health check-ups in a five-star setting
- Delivering a rehabilitation experience in a luxurious environment
- Second opinion



IDEAL BUSINESS PARTNER

Patients, companies promoting medical tourism, businesses investing in corporate healthcare, medical tourism agencies, networkers



FACTS & FIGURES

180 employees
Active in: Germany
Export volume

PARTICIPANTS

Dominik Fehrer
CEO BlackForestHealth.de
Vanessa Wilkins
CEO BlackForestHealth.de

Max Grundig Klinik GmbH
Schwarzwaldhochstr. 1
77815 Bühl, Germany
T +49 7226 54-0
Info@max-grundig-klinik.de
www.max-grundig-klinik.de

medical bees

SPINE SETS | SURGICAL INSTRUMENTS | TABLE
MOUNTING SYSTEMS AND RETRACTORS | POWERTOOLS



A 70-year experience in the medical field with all products developed/ manufactured in Germany. The Rudolf Storz company combines profound knowledge in R&D, construction and instrument manufacturing with newest manufacturing technologies. The medical bees GmbH is our sales company to promote the products worldwide. Get to know our new products: MF Cranial stabilization systems, spine sets for ACF and in PEEK/ Carbon. Also available powersystems.



CORE COMPETENCIES

Complete product offerings, in-house Research & development and manufacturing, all 7000 products CE-marked



COOPERATION OBJECTIVES

- Innovative solutions brought to the point
- Offering excellent products
- All products Made in Germany



IDEAL BUSINESS PARTNER

Looking for long-term reliable business relationships. We would like to expand our sales in this region.



FACTS & FIGURES

150 employees
Active in: Germany, worldwide
Export volume 75%

PARTICIPANTS

Marius Buchta
Sales Director
Birgit Humm
Sales

medical bees GmbH
Friedrich-Woehler-Str. 13
78576 Emmingen, Germany
T +49 7465 9298312
sales@medical-bees.de
www.medical-bees.de

OSYPKA

MEDICAL ENGINEERING | INTERVENTIONAL CARDIOLOGY |
CARDIAC SURGERY | ELECTROPHYSIOLOGY



OSYPKA AG is a leading manufacturer of medical devices. Founded over 40 years ago, we are active in the field of cardiology with a product portfolio for electrophysiology, interventional cardiology and cardiac surgery, e. g. diagnostic and ablation catheters, RF generator, valvuloplasty catheters, pacing wires, temporary pacing catheters and external pacemakers.



CORE COMPETENCIES

High quality manufacturing and worldwide marketing of medical devices for cardiology. Vertically integrated manufacturing on site in Germany.



COOPERATION OBJECTIVES

- Looking for customers, distributors or OEM partners



IDEAL BUSINESS PARTNER

Our ideal distribution partner is well connected with a strong customer base in interventional cardiology, rhythmology and cardiac surgery

risa

SURGICAL CUTTING TOOLS | DRILLS | REAMERS |
SAW BLADES



medical precision

risa is your qualified partner for surgical cutting tools in medical and dental applications. We are experts in manufacturing drills, reamers and saw blades as well as any high precision milled and turned components. Our capacities are optimized for small and medium lot sizes. We are prepared to offer you our product range from stock with short lead time as well as your individual surgical tools according to your drawings.



CORE COMPETENCIES

Surgical Saw Blades, Twist Drills, ENT Burs, Flexible Reamers, Acetabulum Reamers, OEM products



COOPERATION OBJECTIVES

- Customers
- Wholesale partners and distributors
- Medical equipment manufacturers



IDEAL BUSINESS PARTNER

We are looking for wholesale partners with a strong network and suppliers of implants, who need additional products to fulfil their equipment.



FACTS & FIGURES

220 employees
Active in: Europe, Asia, Middle East, Africa,
Latin America
Export volume 55%

PARTICIPANTS

Ilse Karin Kastner
VP Sales
Guido Derjung
COO

OSYPKA AG

Earl-H.-Wood-Str. 1
79618 Rheinfelden, Germany
T +49 7623 7405-0
orders@osypka.de
www.osypka.de



FACTS & FIGURES

25 employees
Active worldwide
Export volume 60%

PARTICIPANTS

Michael Voigtsberger
Managing Director
Katrin Berner
Sales Director

risa GmbH

Industriestrasse 7
78234 Engen, Germany
T +49 7733 94230
info@risa-germany.eu
www.risa-germany.eu

Ritter Concept

DENTAL UNITS | IMPLANTS | AUTOCLAVES



Ritter has been around for over 135 years in Germany. In 1887, Frank Ritter invented the first dental unit. Ritter has always stood for the highest quality and innovative products. Since 2010, Ritter has also been producing implants. The company is headquartered in Biberach (Baden-Württemberg), where the dental units are also hand assembled. The implants are manufactured in Tuttlingen on the edge of the Black Forest.



CORE COMPETENCIES

Ease of use: smart design, ergonomic system.
Quality: manufactured in Germany. Service: quick respond to demands, always available.



COOPERATION OBJECTIVES

- Networking
- Exchange
- New contacts with dealers



IDEAL BUSINESS PARTNER

Dental Dealers, Dentist, Implantologists, Clinics



FACTS & FIGURES

150 employees
Active worldwide
Export volume 70%

PARTICIPANTS

Werner Schmitz
CEO
Lutz Meyer
Marketing
Emma Warth
Sales

Ritter Concept GmbH

Freiburger Str. 45
88400 Biberach, Germany
T +49 7351 5292510
info@ritterconcept.com
www.ritterconcept.com

seleon GmbH

DEVELOPMENT | PRODUCTION IN MEDICAL TECHNOLOGY |
CONSULTING IN QM AND REGULATORY AFFAIRS



seleon is a leading service partner for medical technology manufacturers in Central Europe, focusing on the areas of development, production & consulting. Based on its distinctive innovative strength, seleon GmbH develops first-class solutions for its national and international clients.



CORE COMPETENCIES

Product development of medical technology systems, Production of medical devices, Consulting for development-related regulatory issues, int. approvals & certifications



COOPERATION OBJECTIVES

- From Arab Health we expect many new customer contacts and information on future trends and the needs of our customers.



IDEAL BUSINESS PARTNER

We support manufacturers with all types of medical devices and IVD's in the fields of Engineering, QM, Regulatory & Clinical Affairs and Production.



FACTS & FIGURES

100 employees
Active in: Germany

PARTICIPANTS

Fabiola Hartung-Linz
Director Sales Consulting
Peter Hartung
Head of Business Unit Consulting
Benjamin Klein
Director Sales Engineering & Production

seleon GmbH

Im Zukunftspark 1
74076 Heilbronn, Germany
T +49 7131 277411
info@seleon.de
www.seleon.de

VeHu-Medical

GENERAL SURGERY | ORTHOPAEDICS | ENT |
OPHTHALMOLOGY



Located in Tuttlingen/Germany, the City which is considered as the „Heart“ or „Center“ of medical and surgical technology manufacturing, VeHu Medical manufactures surgical Instruments of the highest quality level, since 1986. The extensive range of our surgical instruments for Human and Veterinary medicine is used by Hospitals, Clinics, Doctors, on daily bases and all over the world.



CORE COMPETENCIES

In trustful cooperation and permanent dialog with our valued clients, we manufacture the whole range of standardsurgical instruments.



COOPERATION OBJECTIVES

- Acquisition of new customers.
- Opening up new markets thru exclusive sales



IDEAL BUSINESS PARTNER

Distributor for Medical Equipment
Hospitals, clinics and medical institutions



FACTS & FIGURES

7 employees
Active in: Germany
Export volume 60%

PARTICIPANTS

Kevin Ritter
CEO
Michael Ritter
CPO
Samrawit Mekuriya
Sales

VeHu-Medical GmbH

Dr. Karl-Storz-Strasse 25
78532 Tuttlingen, Germany
T +49 7461 163311
info@vehu.de
www.vehu.com

WiMedical

INSTRUMENT TRAYS | DEVELOPMENT AND PRODUCTION |
WORKPIECE CARRIERS | MEDICAL INSTRUMENTS



With WiMedical, you have a reliable national and international partner for the development, manufacture and distribution of innovative medical washing and sterilization trays. Medical technology companies, hospitals, clinics, practices and sterilization companies benefit from our customized, cost-saving and flexible sterilization trays.



CORE COMPETENCIES

Innovative tray solutions, Cost efficient development, Quality "Made in Germany", Quick development and production of effective tray solutions



COOPERATION OBJECTIVES

- Medical technology companies and hospitals looking for innovative tray solutions for their instruments
- Worldwide distributors



IDEAL BUSINESS PARTNER

Instrument manufacturers who are looking for efficient tray solutions, Distributors with contact to hospitals and medical technology manufacturers



FACTS & FIGURES

7 employees
Active in: Germany, Europe, Brazil, worldwide
Export volume 60%

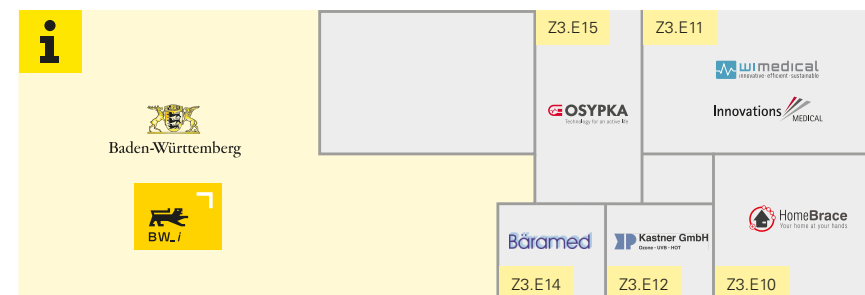
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VISIT US
Hall Za'abeel Z3
Booth Z3. E19



EXHIBITORS

3H-Vision GmbH	Z3. E34	Innovations Medical GmbH	Z3. E11
Anton Hipp GmbH	Z3. E54	Kastner Praxisbedarf GmbH	Z3. E12
ASANUS Medizintechnik GmbH	Z3. E39	Max Grundig Klinik GmbH	Z3. E38
Baeramed Instrumente GmbH	Z3. E14	medical bees GmbH	Z3. E51
BEC GmbH	Z3. E31	OSYPKA AG	Z3. E15
CEATEC Medizintechnik GmbH	Z3. E51	risa GmbH	Z3. E55
DS-Technology GmbH	Z3. E50	Ritter Concept GmbH	Z3. E59
EMED	Z3. E53	seleon GmbH	Z3. E35
Harro Höfliger	Z3. E50	VeHu-Medical GmbH	Z3. E30
Home Brace	Z3. E10	WiMedical GmbH	Z3. E11



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Baden-Württemberg

MINISTERIUM FÜR WIRTSCHAFT, ARBEIT UND TOURISMUS

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**Want to find out more?
Interested in a cooperation?**

Don't hesitate to contact us, we'll be
pleased to help you find the right partner
in Baden-Württemberg.

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